

Supercharge your strategy



KickStart Leaders

Sunday, February 18, 2024 | Hilton Sydney

KickStart provides RER Network Leaders with an opportunity to access high-level strategic content from leading industry experts. Best of all, you'll wrap this into a focused business performance plan to make 2024 the best year in your real estate career to date.



KickStart Team

Monday, February 19, 2024 | Hilton Sydney

KickStart provides RER Network Members with an opportunity to access high-level strategic content from leading industry experts. Best of all, you'll wrap this into a focused business performance plan to make 2024 the best year in your real estate career to date.



ARERA's 2024

Monday, February 19, 2024 | Sydney

Here's a chance to celebrate the stand-out achievements throughout the Network in our night of nights. We will acknowledge the performance across the Network in a range of categories - agency, team and individual.



Leaders MasterMind

Monday, March 18, 2024 | 12.30pm - 1.30pm

As the name suggests, Leaders MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.



Negotiation Power 1

Friday, March 22, 2024 | 10am - 11am

Building your negotiation reputation is a superpower in your real estate journey. Over 3 powerful sessions you'll build an even more effective framework for all your negotiations. Gain enhanced strategies, dialogue, skills and mindset to get to yes easier and faster.



Marketing ThinkTank

Monday, March 25, 2024 | 12.30pm - 2pm

Marketing ThinkTank (run twice per year) is designed to inspire creativity and innovation in how you take your specific brand forward in your market. Gain a new and fresh perspective on growing this super-important part of the business.



BDM MasterMind

Tuesday, March 26, 2024 | 9am - 10am

BDM MasterMind is a chance to transform your BDM mindset and success strategies to a whole new level. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



Negotiation Power 2

Friday, April 5, 2024 | 10am - 11am

Building your negotiation reputation is a superpower in your real estate journey. Over 3 powerful sessions you'll build an even more effective framework for all your negotiations. Gain enhanced strategies, dialogue, skills and mindset to get to yes easier and faster.



Future Leaders MasterMind

Monday, April 8, 2024 | 12.30pm - 1.30pm

With the amazing emerging leaders in the Network, we wanted to create this special session for Future Leaders to connect, share and learn the transition from being a valuable team member into a truly effective leader - helping you achieve results through others.

Unlocking your true potential



APR
12

ONLINE

Negotiation Power 3

Friday, April 12, 2024 | 10am – 11am

Building your negotiation reputation is a superpower in your real estate journey. Over 3 powerful sessions you'll build an even more effective framework for all your negotiations. Gain enhanced strategies, dialogue, skills and mindset to get to yes easier and faster.



APR
22

ONLINE

Operations ThinkTank

Monday, April 22, 2024 | 12.30pm – 2pm

Operations ThinkTank is a real chance to network with your operations colleagues from around the Network. At RER Network, we believe operations is the engine room of business efficiency and the ability to deliver outstanding service experiences to clients.



MAY
20

ONLINE

PM Leaders MasterMind

Monday, May 20, 2024 | 12.30pm – 1.30pm

PM Leaders MasterMind is designed to give PM Leaders in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



MAY
21

ONLINE

Sales MasterMind

Tuesday, May 21, 2024 | 10am – 11am

Sales MasterMind is designed to give sales professionals in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



MAY
21

ONLINE

PM MasterMind

Tuesday, May 21, 2024 | 12.30pm – 1.30pm

PM MasterMind is designed to give property managers in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



JUN
10-11

LIVE EVENT

Principal Advance 2024

June 10 – 11, 2024 | Bali, Indonesia

Our annual signature leadership event exclusively for RER Network Leaders. Principal Advance is designed to take the decision making and action taking to a new level. With exceptional networking opportunities with your fellow Members and Partners, you'll walk away with a real clarity on your growth goals.



JUL
22

ONLINE

Leaders MasterMind

Monday, July 22, 2024 | 12.30pm – 1.30pm

As the name suggests, Leaders MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.



JUL
23

ONLINE

Sales Accelerated

Tuesday, July 23, 2024 | 10am – 11am

Sales Accelerated is designed to give you a healthy dose of inspiration, strategies and tactics to help you have a strong end of year. Knowing that we've passed the half-way point in 2024 is the perfect time to "accelerate" your strategies – in the process make your life easier and clients even more delighted



JUL
23

ONLINE

PM Accelerated

Tuesday, July 23, 2024 | 12.30pm – 1.30pm

PM Accelerated is designed to give you a healthy dose of inspiration, strategies and tactics to help you in your specific role. Knowing that we've passed the half-way point in 2024 is the perfect time to "accelerate" your strategies – in the process make your life easier and clients even more delighted.

Maximise your impact



Marketing ThinkTank

Monday, August 12, 2024 | 12.30pm – 2pm

Marketing ThinkTank (run twice per year) is designed to inspire creativity and innovation in how you take your specific brand forward in your market. The goal of the session is for your marketing team to gain a new and fresh perspective on growing this super-important part of the business.



BDM MasterMind

Tuesday, August 20, 2024 | 10am – 11am

BDM MasterMind is a chance to transform your BDM mindset and success strategies to a whole new level. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



The Business of Real Estate

September 4 – 6, 2024 | The Star, Gold Coast

The Business of Real Estate brings together leading speakers to share the best business-building strategies work NOW in their respective markets. It's the perfect change maker event for you and your leadership team. And oh – the networking is exceptional!



PM Leaders MasterMind

Monday, October 14, 2024 | 12.30pm – 1.30pm

PM Leaders MasterMind is designed to give property managers in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



Sales MasterMind

Tuesday, October 15, 2024 | 10am – 11am

Sales MasterMind is designed to give sales professionals in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



PM MasterMind

Tuesday, October 15, 2024 | 12.30pm – 1.30pm

PM MasterMind is designed to give property managers in the Network the NOW strategies and dialogues to capitalise on the current market dynamics. It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.



Operations ThinkTank

Monday, October 21, 2024 | 12.30pm – 2pm

Operations ThinkTank is a real chance to network with your operations colleagues from around the Network. At RER Network, we believe operations is the engine room of business efficiency and the ability to deliver outstanding service experiences to clients.



Future Leaders MasterMind

Monday, October 28, 2024 | 12.30pm – 1.30pm

With the amazing emerging leaders in the Network, we wanted to create this special session for Future Leaders to connect, share and learn the transition from being a valuable team member into a truly effective leader – helping you achieve results through others.



Leaders MasterMind

Monday, November 11, 2024 | 12.30pm – 1.30pm

As the name suggests, Leaders MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.

Helping you achieve your goals faster



Growth Plan Workshop

Friday, November 15, 2024 | 9am – 11am

Building an impressive Growth Plan for your agency is the key responsibility of the leaders.

So Growth Plan Workshop is all about you and your leadership team coming together to work ON your business and to build the Master Growth Plan for 2025.



GettingSet for Success Sales

Tuesday, November 19, 2024 | 10am – 11.30am

GettingSet for Success offers you a chance to review 2024 and importantly map into 2025 with your upgrades, goals and plan for the year ahead. Helping you to build a brilliant plan for 2025 is a high priority to make the most of the year ahead – both business and personal.



GettingSet for Success PM

Tuesday, November 19, 2024 | 12.30pm – 2pm

GettingSet for Success offers you a chance to review 2024 and importantly map into 2025 with your upgrades, goals and plan for the year ahead. Helping you to build a brilliant plan for 2025 is a high priority to make the most of the year ahead – both business and personal.



On-Demand Programs

Learn and succeed in your own time.

Service First

Building a winning service culture

Service First is for everyone in your agency where you and your team members will walk through the powerful ServiceFirst Framework.

Future Leaders

Bringing out the best in others

The goal of the Future Leader Program is to help you become a talent amplifier and grow the positive culture in your agency.

Unlocking Your Leadership

21 module to build performance

This program is designed to help you tap into a new level of leadership. These 21 modules have been hand selected to help you bring out the best in others.

7 Keys to Agent Success

Audio program

The 7 Keys to Agent Success Audio Program is designed for new real estate professionals – you'll learn the 7 keys to help you succeed.

Train the Trainer

Building your learning organisation

Train the Trainer is an online program designed for anyone who runs or has a training responsibility with your business.

Coach the Coach

Complete training program

The heart of this ultimate Coach the Coach empowerment program is enhancing your ability to help other people succeed and advance your coaching skills.

SuperTeams

Complete training program

SuperTeams is a complete online training program for teams. You'll have the chance to walk through the 5 S's of a SuperTeam and build your ideal team growth plan.

Agent Bootcamp

Complete training program

Agent BootCamp is an online program where you'll walk through the 6 Key Goals of Agent BootCamp, building your skills in generating, listing and selling even more.

The Ultimate Listing System

Dramatically enhance your listing success

Shift your listing performance to a whole new level and learn how to secure more of the business you want.

Mastering Property Management

Network Style

23 module onboarding program

Mastering Property Management Network Style is an online program designed to become a foundation of your personal and professional success.

Mastering Project Sales

Network Style

20 module onboarding program

Mastering Project Sales Network Style is an online program designed to become a foundation of your personal and professional success.

Sales Managers Program

Designed to build high-performance sales teams and outstanding results

An on-demand Sales Managers Program designed to build high-performance sales teams and accelerate the success you and your team deserve.

Influencing Power Program

Boost your influencing game

Build your Influencing Framework with the on-demand Influencing Power Program designed to boost your influencing game!

Business Builder Program

The ultimate leadership program!

The Business Builder Program is for leaders who are serious about taking a quantum leap and changing their business mindset forever

Launch Agent Program

Taking your career to the next level

Launch Agent is designed to help new talent in your team breakthrough and reach full potential.