

HELPING YOU ACHIEVE YOUR GOALS 2023

LEADERS GROWTH MASTERMIND



FEB
13

Want to gain a healthy dose of inspiration and strategies for growth in 2023?

As the name suggests, Leaders Growth MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.

ONLINE 13 February, 12.15pm - 1.15pm

KICKSTART LEADERS



FEB
19

To make KickStart Leaders easy to access for everyone, we're going online for 2 hours of power! The purpose of KickStart is to give you the very best strategies to help you grow and gain a real competitive edge in 2023.

Our impressive speaker line up will inspire you to take action.

HILTON SYDNEY 19 February
Registration 8.30am

KICKSTART TEAM



FEB
20

To make KickStart Team easy to access for everyone, we're going online for 2 hours of power! The purpose of KickStart is to give you the very best strategies to help you grow and gain a real competitive edge in 2023.

Our impressive speaker line up will inspire you to take action.

HILTON SYDNEY 20 February
Registration 8.30am

ARERA's 2023



FEB
20

Here's a chance to celebrate the stand-out achievements throughout the Network in our night of nights.

We will acknowledge the performance across the Network in a range of categories - agency, team and individual.

SYDNEY 20 February, 7pm

MARKETING THINKTANK



MAR
7

Marketing ThinkTank (run twice per year) is designed to inspire creativity and innovation in how you take your specific brand forward in your market.

The goal of the session is for your marketing team to gain a new and fresh perspective on growing this super-important part of the business.

ONLINE 7 March, 12.30pm - 2pm

SALES MASTERMIND



MAR
10

Sales MasterMind is a chance to transform your Sales mindset and success strategies to a whole new level.

It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.

ONLINE 10 March, 10am - 11am

LEADERS GROWTH MASTERMIND



MAR
20

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ONLINE 20 March, 12.30pm - 1.30pm

SALES MASTERCLASS



MAR
21

Sales MasterClass online is designed to give your sales team the NOW strategies and dialogues to capitalise on the current market dynamics.

It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.

ONLINE 21 March, 10am - 11am

PM MASTERCLASS



MAR
21

PM MasterClass is an online event that will have a combination of strategies, interviews, skill building and mindset to will your property management team to achieve even greater results - importantly with less stress! We'll walk through a whole series of quick wins and ready-to-use strategies to take your business to a whole new level.

ONLINE 21 March, 12.30pm - 1.30pm

HELPING YOU ACHIEVE YOUR GOALS 2023

NETWORK BOARDROOMS



The goal of our RER Network BoardRooms is to network more effectively with Members similar to you and develop growth plans based on the success of others.

It's a neat reality check and motivator of growth.

ONLINE 27 March
Regional 11am **Metro** 1.30pm

SALES MASTERCLASS



Sales MasterClass online is designed to give your sales team the NOW strategies and dialogues to capitalise on the current market dynamics.

It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.

ONLINE 9 May, 10am - 11am

PM MASTERCLASS



PM MasterClass online is designed to give your sales team the NOW strategies and dialogues to capitalise on the current market dynamics.

It will combine strategies, interviews, dialogue, skill building and mindset to help you achieve even greater results.

ONLINE 9 May, 12.30pm - 1.30pm

LEADERS GROWTH MASTERMIND



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As the name suggests, Leaders Growth MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.

ONLINE 15 May, 12.30pm - 1.30pm

OPERATIONS THINKTANK



With 2 dedicated sessions per year, Operations ThinkTank is a real chance to network with your operations colleagues from around the Network.

At RER Network, we believe operations is the engine room of business efficiency and the ability to deliver outstanding service experiences to clients.

ONLINE 22 May, 12.30pm - 1.30pm

PRINCIPAL ADVANCE



Our annual signature leadership event exclusively for RER Network Leaders. As the name suggests, Principal Advance is designed to the thinking, strategies, decision making and action taking to a whole new level. As well as exceptional networking opportunities with your fellow Members and Partners, you'll walk away with a real clarity on your growth goals.

HAMILTON ISLAND 19 - 20 June, 9am

LEADERS GROWTH MASTERMIND



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ONLINE 17 July, 12.30pm - 1.30pm

SALES ACCELERATED



Launching you into a brilliant selling season, Sales Accelerated is designed to give you a healthy dose of inspiration, strategies and tactics to help you have a strong end of year. Knowing that we've passed the half-way point in 2023 is the perfect time to "accelerate" your strategies - in the process make your life easier and clients even more delighted

ONLINE 1 August, 10am - 11.30am

PM ACCELERATED



After the cooler months, PM Accelerated is designed to give you a healthy dose of inspiration, strategies and tactics to help you in your specific role. Knowing that we've passed the half-way point in 2023 is the perfect time to "accelerate" your strategies - in the process make your life easier and clients even more delighted.

ONLINE 1 August, 12.30pm - 2pm

HELPING YOU ACHIEVE YOUR GOALS 2023

LEADERS GROWTH MASTERMIND

AUG
14



Want to gain a healthy dose of inspiration and strategies for growth in 2023?

As the name suggests, Leaders Growth MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.

ONLINE 14 August, 12.30pm - 1.30pm

NETWORK BOARDROOMS

AUG
21



The goal of our RER Network BoardRooms is to network more effectively with Members similar to you and develop growth plans based on the success of others.

It's a neat reality check and motivator of growth.

ONLINE 21 August
Regional 11am **Metro** 1.30pm

OPERATIONS THINKTANK

AUG
22



With 2 dedicated sessions per year, Operations ThinkTank is a real chance to network with your operations colleagues from around the Network.

At RER Network, we believe operations is the engine room of business efficiency and the ability to deliver outstanding service experiences to clients. the Network

ONLINE 22 August, 12.30pm - 1.30pm

THE BUSINESS OF REAL ESTATE

SEPT
12-13



As the #1 Leadership event on the Australia & New Zealand calendar, The Business of Real Estate brings together leading speakers to share the best business-building strategies work NOW in their respective markets, add to this keynote speakers from outside the industry and you have the perfect change maker event for you and your leadership team. And oh - the networking is exceptional!

THE STAR GOLD COAST 12-13 September

LEADERS GROWTH MASTERMIND

SEPT
18



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ONLINE 18 Sept, 12.30pm - 1.30pm

LEADERS GROWTH MASTERMIND

OCT
16



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As the name suggests, Leaders Growth MasterMind is all about helping you and your leadership team, climb to a new level of effectiveness and results. Helping you build an amazing performance culture and getting clear on the path forward.

ONLINE 16 October, 12.30pm - 1.30pm

MARKETING THINKTANK

NOV
13



Marketing ThinkTank (run twice per year) is designed to inspire creativity and innovation in how you take your specific brand forward in your market. The goal of the session is for your marketing team to gain a new and fresh perspective on growing this super-important part of the business.

ONLINE 13 November, 12.30pm - 2pm

GROWTH PLAN WORKSHOP

NOV
20



Building an impressive Growth Plan for your agency is the key responsibility of the leaders.

So Growth Plan Workshop is all about you and your leadership team coming together to work ON your business and to build the Master Growth Plan for 2024.

ONLINE 20 November, 11am - 2pm

GETTINGSET FOR SUCCESS

NOV
21



GettingSet for Success offers you a chance to review 2023 and importantly map into 2024 with your upgrades, goals and plan for the year ahead.

Helping you to build a brilliant plan for 2024 is a high priority to make the most of the year ahead - both business and personal.

SALES & BDM 21 November, 10am - 11.30am
PM & OPS 21 November, 12.30pm - 2pm

ON-DEMAND PROGRAMS

LEARN AND SUCCEED IN YOUR OWN TIME

Service First

Building a winning service culture

Service First is for everyone in your agency where you and your team members will walk through the powerful ServiceFirst Framework.

Future Leaders

Bringing out the best in others

The goal of the Future Leader Program is to help you become a talent amplifier and grow the positive culture in your agency.

Unlocking Your Leadership

21 module to build performance

This program is designed to help you tap into a new level of leadership. These 21 modules have been hand selected to help you bring out the best in others.

7 Keys to Agent Success

Audio program

The 7 Keys to Agent Success Audio Program is designed for new real estate professionals – you'll learn the 7 keys to help you succeed.

Train the Trainer

Building your learning organisation

Train the Trainer is an online program designed for anyone who runs or has a training responsibility with your business.

Coach the Coach

Complete training program

The heart of this ultimate Coach the Coach empowerment program is enhancing your ability to help other people succeed and advance your coaching skills.

SuperTeams

Complete training program

SuperTeams is a complete online training program for teams. You'll have the chance to walk through the 5 S's of a SuperTeam and build your ideal team growth plan.

Agent Bootcamp

Complete training program

Agent BootCamp is an online program where you'll walk through the 6 Key Goals of Agent BootCamp, building your skills in generating, listing and selling even more.

Unlock Your Listing Performance

Online training designed to step you through the entire listing process

Online training designed to step you through the entire listing process plus share powerful influencing strategies.

Welcome to Results Property Management

23 module onboarding program

Welcome to Results: Property Management is a 23 module online program designed to become a foundation of your personal and professional success.

Welcome to Results Sales Team

42 module onboarding program

Welcome to Results: Sales Team is a 42 module online program designed to become a foundation of your personal and professional success.

Sales Managers Program

Designed to build high-performance sales teams and outstanding results

An on-demand Sales Managers Program designed to build high-performance sales teams and accelerate the success you and your team deserve.

Influencing Power Program

Boost your influencing game

Build your Influencing Framework with the on-demand Influencing Power Program designed to boost your influencing game!

Business Builder Program

The ultimate leadership program!

The Business Builder Program is for leaders who are serious about taking a quantum leap and changing their business mindset forever

Launch Agent Program

Taking your career to the next level

This program will take your career to a whole new level. Launch Agent is designed to help new talent in your team breakthrough and reach full potential.